## ooo Website Editing & oo Content Creation

# 8 REASONS TO INVESTIN YOUR WEBSITE & DIGITAL MARKETING

Give your customers valuable content when they want it, how they want it.





#### Your website should be engaging, educational, and encourage action.

As you expand your business over time, you will undoubtedly need to invest in your website and expand it to keep it relevant.

Your website should include any new services, offerings and products, helping to support your customer journey.



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#### **8 REASONS TO** INVEST IN YOUR WEBSITE

1.A good SEO STRATEGY promotes organic growth
2. Raise AWARENESS of your business
3. The RIGHT people can find you
4. Be seen as a THOUGHT leader
5. ENGAGE with your preferred buyer
6. Promote brand TRUST
7. It's your BEST marketing tool
8. Save TIME and MONEY



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#### Having a multi-page website will allow you to produce more content to allow you to answer the questions that your potential prospects have - both engaging and educating them.

It will also enable you to move potential buyers through the customer journey (using CTAs, landing pages, data capture and downloads etc.), and increase the amount of targeted traffic being driven to your website as you optimise new pages for specific keyword terms aimed at a specific audience.



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"By investing in your website and structuring it, your website visitors will be able to easily find what they need to make an informed decision and complete specific actions on your website."



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